



Mike Dumont Shares Secrets to Successfully **BUILDING YOUR NEW HOME**

What if you could build a brand new custom home and have the process go virtually glitch-free? “Impossible!” You might say. But, thanks to Mike Dumont, President of Dumont Classic Homes, and one of the area’s most renowned and respected custom homebuilders, such a feat is indeed doable.

Dumont has written an entire book on the subject. In the recently-released publication, *Before Building a Luxury Custom Home – What You Need To Know*, he shares with his readers a wealth of knowledge gleaned from his 35 years of experience in the industry, knowledge that could ensure success in your homebuilding process. Readers of this user-friendly book will:

- Learn the 10 critical questions to ask before building.
- Discover the starting step most people fail to take when choosing a builder.

- Find out the 7 most important places to spend money on their new home.
- Uncover the unwelcome surprises that could inflate custom home costs.
- Understand the top 11 mistakes made by new homeowners...and how to avoid them.

So, what’s a homebuilder doing writing such a book? “While I may be in the construction business, I’m also in the business of building strong client relationships and getting to know people personally,” Dumont says. “Building a custom home is an emotional investment. Many people are afraid to make mistakes. I believe this book can save people headaches and heartaches.”

For information on ordering Mike Dumont’s book please visit www.dumont-classichomes.com. All proceeds from the sale of the book will be donated, by Mike Dumont, to Habitat for Humanity.

IS A DUMONT CLASSIC HOME IN YOUR FUTURE?

There are a number of factors that have contributed to the success of Dumont Classic Homes. Mike Dumont’s personal concern for each customer, as well as his commitment to creating a truly unique, quality-built home are among the obvious reasons. Dumont, himself, says, “I firmly believe the high quality team within our company is yet another aspect that lifts us above our competition. We only hire the best.”

The newest member of the Dumont Classic Homes team is Sales Manager Susan Stynes. Please contact her for information on building your dream home at 804-229-5847.

Homesites are currently available in these superb Chesterfield neighborhoods: Tarrington, Founder’s Bridge, Queen’s Grant at River Downs, or Dumont will build on your home site. ■